# SBell

# **ALTERNATIVE PROTEINS**

Flavors and Technologies



# CONTENTS

lution	page 04
ding the Market	page 07
ding the Consumer	page 08
Protein Flavor Portfolio	page 10
Meat Flavor Profiles	page 12
Seafood Flavor Profiles	page 15
Cheese Flavor Profiles	page 16
Dairy Flavor Profiles	page 19
Protein Technology Portfolio	page 20
Protein Technology Profiles	page 21
	••••••

| 3

### THE BELL SOLUTION

Bell offers a wide range of vegan and vegetarian flavors as well as a collection of taste and flavor enhancement technologies to achieve the flavor profile and texture consumers crave.

Alternative protein applications present a variety of challanges including:

- Masking off notes
- Achieving desireable mouthfeel
- Delivering the perfect flavor experience

Our team of Chefs, Foods Scientists and Flavorists are experts in finding flavor and technology solutions to enhance your application.





# UNDERSTANDING THE ALTERNATIVE PROTEIN MARKET

Alternative proteins are **a \$2.2 billion market** worldwide, growing at a CAGR of 9.5% from 2019-2025.

The alternative protein market is projected to reach **\$17.9 billion by 2025**.

Alternative meat proteins grew **317% on menus over the past 3 years**.

SOURCE: MINTEL

The alternative milk market grew by **60%** from 2015-2020 and currently accounts for almost **almost 15% of total dairy market.** 

| 7

# UNDERSTANDING THE CONSUMER

**49%** of alternative consumers say they are **eating more alternative protein products** than they were a year ago.

• 1 in 5 consumers are trying to limit their meat intake.

 Taste is a main concern, with 36% of consumers not using plantbased yogurts due to poor taste and minimal flavor options.

 54% of US consumers agree meat alternatives should closely mimic the taste of meat.



SOURCE: MINTEL



# ALTERNATIVE PROTEIN FLAVOR PORTFOLIO

#### Our customized methodology

We take a creative approach to develop customized authentic flavor profiles that can help achieve decadent, creamy dairy notes, savory meat flavors or bold seafood flavors.

Whether it's a bold savory flavor or an indulgent sweet flavor, our experts skillfully create vegan and vegetarian flavors that embody the meaning of aritsanal and originality.

#### We work with you

Our flavorists and application teamswork hands-on with customers during the product development process, listening to needs and developing customized solutions to alternative protein flavor challenges.



# **ALTERNATIVE MEAT** FLAVOR PROFILES

- Braised Beef
- Ground Beef
- Bloody Beef
- Grilled Beef
- Meaty Beef
- Fatty Beef
- Roast Beef
- Beef Tallow

- **PORK PROFILES**
- Bacon (Fatty) • Bacon (Crispy)
- Pork Roasted
- Breakfast Sausage
- Pork Sausage
- Italian Sausage
- Pepperoni
- Ham
- Salami
- Ham Iberico
- Bratwurst
- Chorizo
- Hot Dog
- Prosciutto

- **CHICKEN PROFILES** OTHER MEAT PROFILES Dark Meat Chicken Turkey • Fatty Chicken Cured Meat Drippings Duck Charcoal Chicken • Lamb Boiled Chicken • Fat Lard • Fatty Chicken Roasted Chicken Grilled Chicken
- Fried Chicken













FISH PROFILES	OTHER SEAFOOD
<ul><li>Anchovy</li></ul>	• Clam
<ul> <li>Catfish</li> </ul>	Crab King
Cod	Crab Snow
Pollok	<ul> <li>Lobster</li> </ul>
<ul> <li>Salmon</li> </ul>	<ul> <li>Scallop</li> </ul>
Smoked Salmon	<ul> <li>Shrimp</li> </ul>
• Tilapia	<ul> <li>Squid</li> </ul>
<ul> <li>Tuna (Pouched)</li> </ul>	
<ul> <li>Tuna (Steak)</li> </ul>	

# ALTERNATIVE SEAFOOD FLAVOR PROFILES

#### **BASE NOTES & SAUCES**

- White Fish base note
- Red Fish base note
- Crab base note
- Shrimp base note
- XO Sauce
- Fish Sauce

# ALTERNATIVE CHEESE FLAVOR PROFILES

#### HARD CHEESE PROFILES

#### Asiago

- Gruyère
- Parmesan
- Provolone
- Romano

#### **SEMI-HARD CHEESE PROFILES**

- Cheddar (Regular, Aged, Mild, Sharp, Smoked, White)
- Colby Jack
- Gouda (Regular, Aged, Smoked)
- Havarti
  - Monterey Jack
  - Pepper Jack
  - Swiss

#### **FRESH CHEESE PROFILES**

- Cottage Cheese
- Cream Cheese
- Crème Fraîche
- Marscarpone
- Mozzarella
- Queso Fresco
- Ricotta

#### PROCESSED CHEESE PROFILES

• Cheese Sauce, Mild Cheddar

• American Cheese

• Pub Cheese

Loaf Cheese

• Cheese Dip

• Cheese Sauce, Salsa Con Queso

#### **GLOBAL CHEESE PROFILES**

SOFT CHEESE PROFILES

- Camembert
- Edam
- Gorgonzola, Fontina, Grana Padano
- Oaxaca
- Paneer
- Raclette

• Brie

Chevre

• Feta

• Camembert

• Blue Cheese

Muenster







#### ALTERNATIVE DAIRY PROFILES

- Fresh Milk
- Sour Cream
- Greek Yogurt
- Cultured Dairy
- Butter
- Custard
- o Egg
- Mayonnaise
- Ice Cream
- Ranch Dressing
- Buttermilk
- Heavy Cream

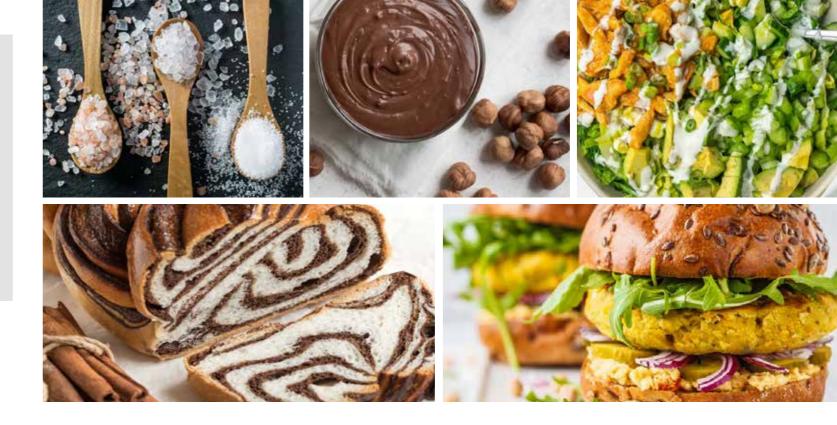


# ALTERNATIVE DAIRY FLAVOR PROFILES

# ALTERNATIVE PROTEIN TECHNOLOGY PORTFOLIO

Bell's Taste Technology portfolio can help solve your taste challenges:

- **Reduce** salt and sweet flavors in various applications up to 33% overall.
- **Boost** gamey, bloody, and beefy characteristics that are often lacking in alternative protein burger applications.
- Achieve the perfect mouthfeel for your alternative dairy, ice cream, or cheese applications - and more!



• NEUTRALIZATION
• Masking
<ul> <li>Suppression</li> </ul>
<ul> <li>Customized Counteract</li> </ul>
<ul> <li>Alternative Protein Ma</li> </ul>
• Vitamins, Minerals,
and Supplements
<ul> <li>Alternative Oils and Fa</li> </ul>
<ul> <li>Bitter, Sour, Acidic</li> </ul>

#### **EXTENDERS** & REPLACERS

- Raw Material Solutions
- Crop Variations
- Juice Replacers
- Smokeless Smoke
- Endangered Materials

#### **NATURALS &** BOTANICALS

- MicroCreation<sup>™</sup>
- Functional flavors
- Clean Label
- Responsible Sourcing
- BellTanicals<sup>®</sup>
- Flavor Grade Botanicals

- ctancy askina
- ats



### Get in touch with taste.<sup>™</sup>

#### **Bell Flavors & Fragrances**

500 Academy Drive Northbrook, IL 60062 USA

Tel.: 847.291.8300 info@bellff.com www.bellff.com



# Sell

www.bellff.com